

## PRESS RELEASE

## Tejas Strengthens US Sales- industry veteran Paul Harrison joins as SVP Sales

**Bengaluru, July 10, 2019**: Tejas Networks [BSE: 540595, NSE: TEJASNET] today announced that Paul Harrison has joined as Senior Vice President Sales for North America. Paul is an optical industry veteran with over 35 years of global sales and marketing experience, and till recently was Vice President, Metro Sales America for Infinera Corporation.

Mr. Sanjay Nayak, Managing Director and CEO of Tejas Networks said, "We are delighted to have Paul join us and lead our North American sales and marketing team. Paul comes with a rich experience, strong credibility and deep relationships with service provider, enterprise and government customers in the US market. Paul has a strong track record of delivering profitable business growth for startups as well as Business units of large multi-national companies. North America is a focus market for us and we see significant growth opportunities for our products. We have decided to make a long-term commitment to the North American market and will continue to increase our investments as we see it contributing to a large portion of our revenues in future. We have acquired several new customers in the US in the recent past, which confirms that our products are an excellent fit for many key applications required by US customers."

Mr. Paul Harrison said, "I am very excited to join Tejas Networks, a new-generation optical transport and access company, which has been doing exceptionally well globally and is now making strong inroads in the US. Tejas Networks has a very competitive portfolio of converged broadband access and optical transport products built using their innovative software-defined hardware™ technology, that can be field-upgraded with new features in a flexible and pay-asyou-grow manner. US market is seeing an increased amount of optical spending driven by 5G, increased broadband penetration and modernization of critical infrastructure and Tejas Networks has a very innovative product portfolio to address this market demand."



## **About Tejas Networks Limited**

Tejas Networks designs, develops and sells high-performance and cost-competitive networking products to telecommunications service providers, internet service providers, utilities, defense and government entities in over 75 countries. Tejas products utilize programmable, software-defined hardware architecture with a common software code-base that delivers seamless upgrades of new features and technology standards. Tejas Networks is ranked among top-10 suppliers in the global optical aggregation segment and has filed over 349 patents.

For more information, visit Tejas Networks at <a href="http://www.tejasnetworks.com">http://www.tejasnetworks.com</a> or contact

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## SAFE HARBOUR

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, our ability to successfully implement our strategy and our growth and expansion plans, technological changes, our exposure to market risks, general economic and political conditions in India which have an impact on our business activities or investments, changes in the laws and regulations that apply to the industry in which the Company operates. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company.